

Fast Track Trade

From Village to Digital Village

A Path to Financial Inclusion

Gregory Lewis

ADB Digital Development Forum, Manila

5 September 2018

My Wife Loves Handmade Scarves

Dad
IDR A/C

Mom
Shops

\$5,000

My
Wife



The Deck Is Stacked Against SMEs



- Financing
- Payments
- Services

From Village To Digital Village



Here's How It Works

ftt fasttrack trade English John

Financing

Don't let the lack of funds hinder your business growth, tell us how much do you need.

I want to finance

\$ 4000

I plan to repay the financing in

6 mths

RETURN DONE

ftt fasttrack trade English John

Financing

Please review your request.

FINANCING REQUEST SUMMARY	
Requested Amount	\$4,000.00
Start Date	01 Sep 2018
Term (in months)	6
ESTIMATED COSTS	
Monthly Interest Rate	3%
Service Fees	5%
Estimated Monthly Repayment	\$666.67
Estimated Monthly Average Interest	\$120.00
Estimated Service Fees	\$200.00
Total Estimated Costs	\$920.00

EDIT SUBMIT

ftt fasttrack trade English John

Transaction Details

Sung Semiconductor, Inc.

Events Purchase Order Documents

10:14 AM, 31 Aug 2018

Financing Request Sent

Order ID: 3689 • View Request

John

PAY \$4,000.00

10:09 AM, 31 Aug 2018

Order Approved

Waiting for payment

Shelly

Order ID: 3689 • Amount (\$): \$4,000.00 • View Order

ftt fasttrack trade English John

Buy DISCOVER SUPPLIERS

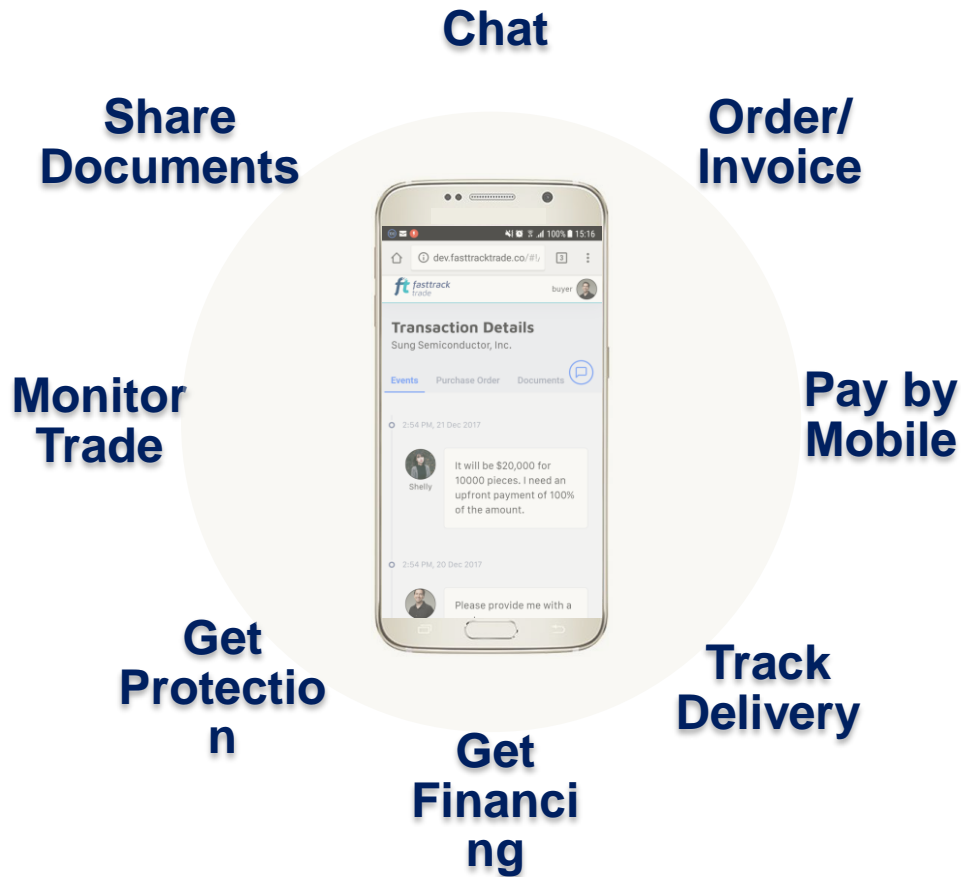
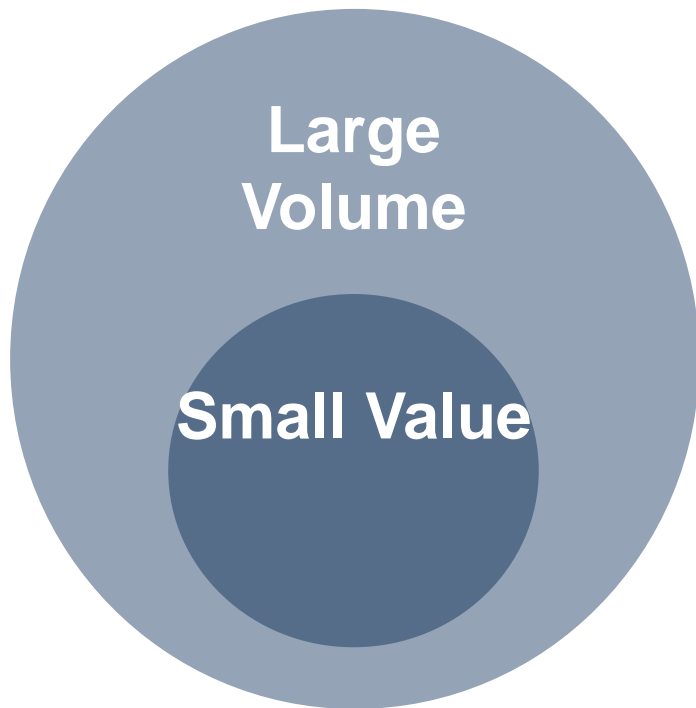
Shelly Sung
Sung Semiconductor, Inc.
Electronics

ORDER DATE	31 Aug 2018
ORDER AMOUNT	SGD4,000.00
ORDER STATUS	Approved
DELIVERY	-
PAYMENT	Pending payment
FINANCING	Request sent
INSURANCE	-

Shelly Sung
Sung Semiconductor, Inc.
Electronics

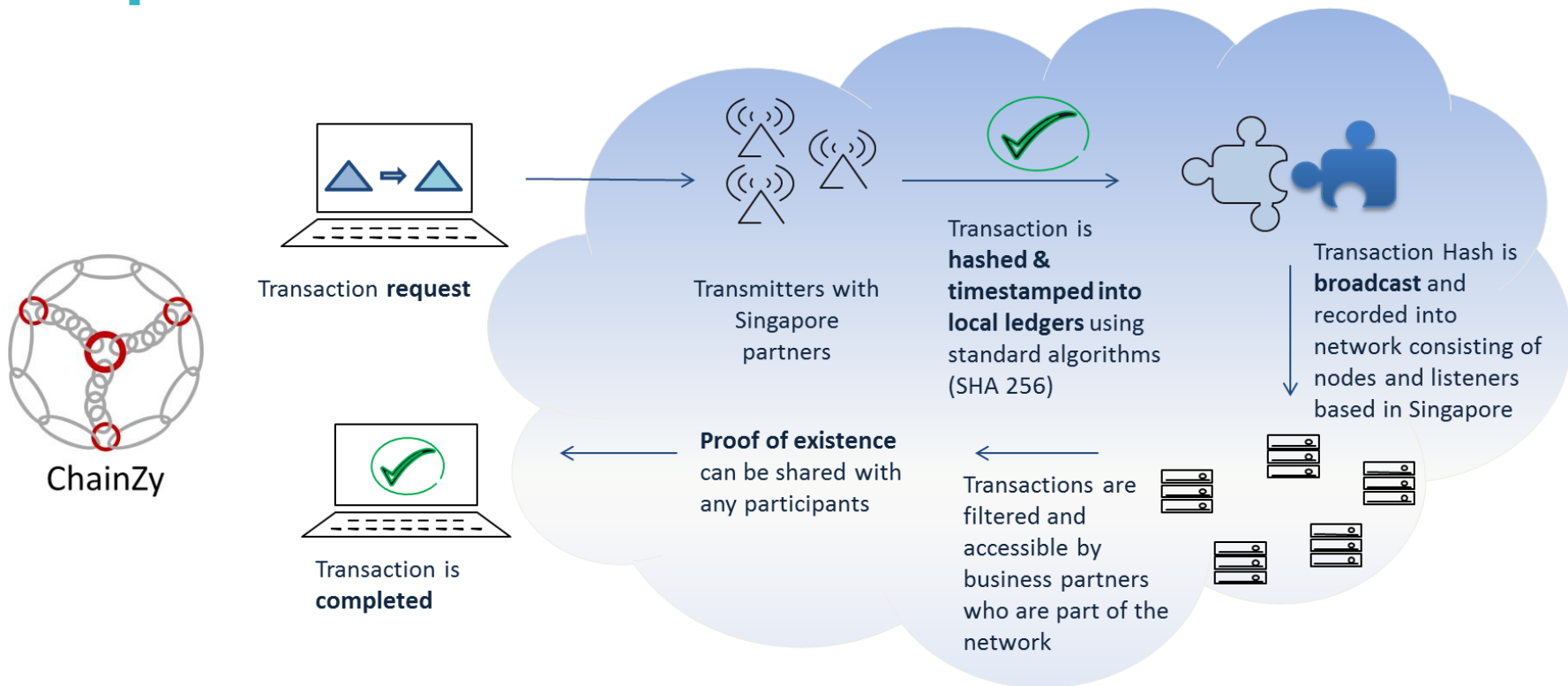
ORDER DATE	30 Aug 2018
ORDER AMOUNT	SGD20,000.00
ORDER STATUS	Approved

Technology Required



Distributed Ledger Network

Simple. Secure. Seamless.



Some Digital Service Providers

Payments

WORLD
FIRST

2C2P

PayPal

Logistics



Financing



Capital
Match
Peer-to-peer lending to businesses

bank**ba:aar**.sg

Insurance



Other



Collaboration Across ASEAN

- Connect fragmented populations
- Adapt payment and KYC capabilities to local context
- Adapt and co-finance financing functionalities
- Have a sustainable impact

Discover.FastTrackTrade.Co



Tom, Buyer
Seychelles

Sri, Seller
Dhaka

Kim, Banker
Singapore

Paul, Seller
Jakarta

Pam, Buyer
Toronto

Muru, Logistic
New Delhi

Kelly, Buyer
Guyana



Contact us

Agnès Hugot

ahugot@citesgestion.com

+65 9154 0530

Laurence Ramananantoandro

laurence@citesgestion.com

+65 8134 1771

Gregory Lewis

greg.lewis@citesgestion.com

+65 9479 4997

Fintech Hub 80RR
80 Robinson Road
Singapore 068898